What happens after go-live

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One go-live date 9.7.27. What happens?

Hopefully, nothing

but

Unfortunately, nothing

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Options after go-live

Do we have any platform which can join for eFTI network in 7/2027?

9 JULY 2027

Do we do only minimal to fulfil regulation?

Do we want to find synergies and benefits for platforms?

Option 1 | Compliance without usage

- Certified platforms are not available
- The gates run, but no live data flows
- Costs runs while benefits remain theoretical

Option 2 | Controlled operational start

- Countries agree a pragmatic launch model
- A few assessed platforms connect
- Real operations generate learning from day one

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Option 1: Fulfil regulation, but no usage

Gates available

National infrastructure and authority interfaces are operational.

No certified entry point

Platforms cannot obtain the status needed for guaranteed EU-wide acceptance.

Six months or more without data

Operations, support and cloud **costs run** while learning is postponed.

Confidence erodes

Companies see cost and uncertainty -> interest drops

A system can be compliant and still fail to create real value.

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Option 2: start small, controlled and real

Gates available

National infrastructure and authority interfaces are operational.

Common European position

Commission and MS align on a temporary model without need for certification

Readiness assessment

Automated conformance tests to create enough trust.

Learn and improve

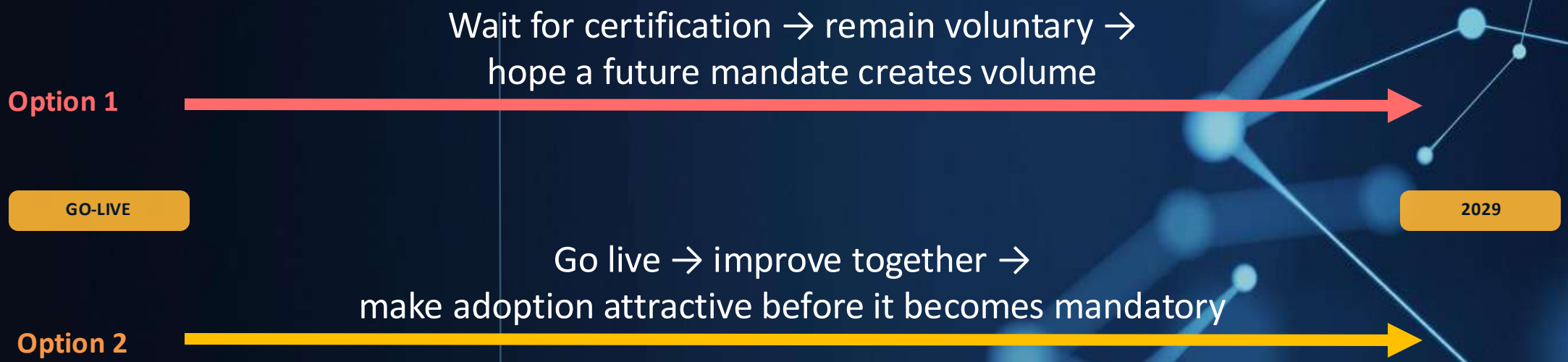
Platforms and Gates are operational. Data flows and we learn by doing.

A coordinated soft launch creates value and learnings before full certification capacity exists or is the certification even needed.

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2028: the options diverge

The critical question is whether 2027–2029 becomes a waiting room or a learning cycle.



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And next steps?

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Path 1 after 2028: eFTI remains only eFTI

Useful for regulatory presentation,
but separated from the wider digital supply chain.

However, eFTI has possibility to standardize logistics data sharing by creating one mandatory format

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How about utilizing data wider?

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Combine data to bring more value

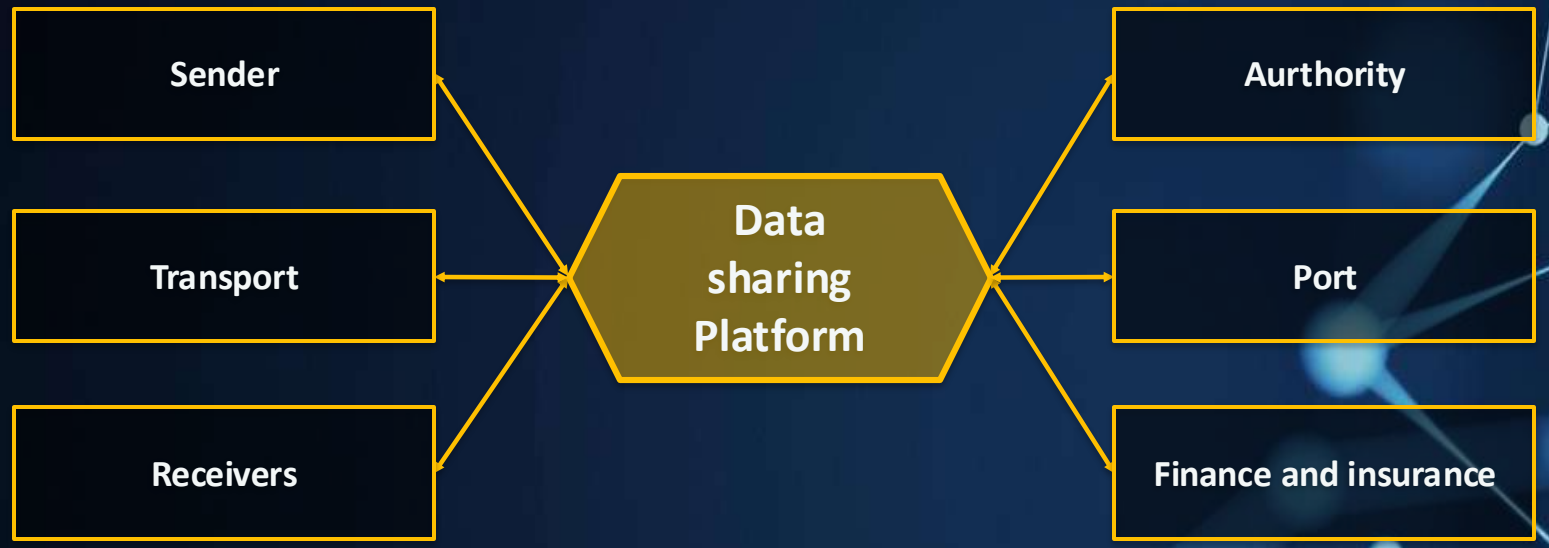


Business sector value increase

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Data sharing needs platform from trusted party, or highly trusted network



What exist

There are available data sharing platforms and many initiatives to create data spaces

Key challenge

Which one gains critical number of users to growth

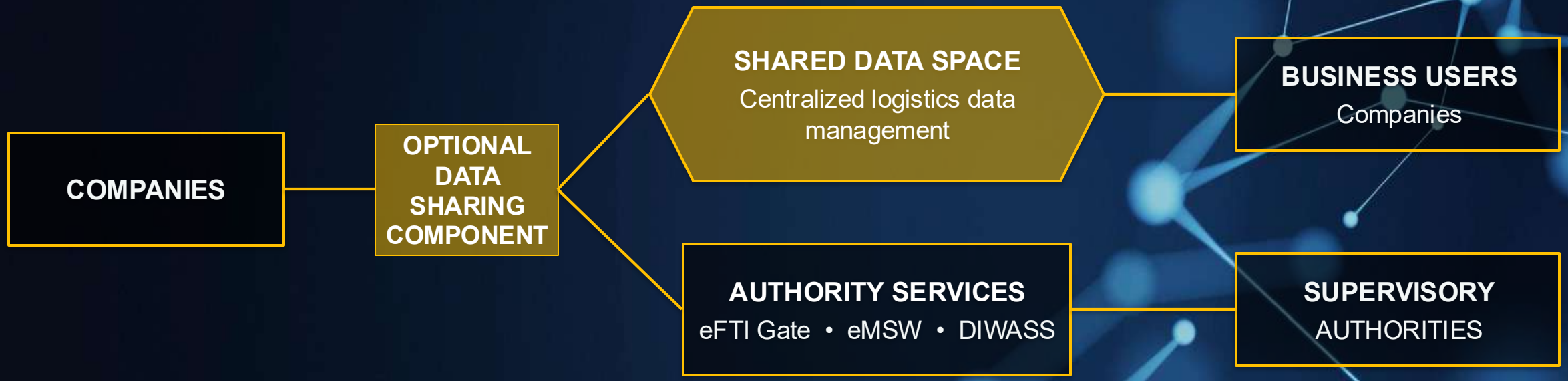
Which is neutral and reliable and cost effective

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How eFTI could be linked there already now?

How to make it possible?



SHARE ONCE

Data submitted to authorities can also serve every authorized party through the shared Data Space.

REQUEST CONSISTENTLY

When several parties need the same data, request it once through the shared service in a common format.

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Europe still has a choice

Option 1 | RUN THE SYSTEM

- Infrastructure goes live
- Certification delays real usage
- Costs continue without learning
- Adoption depends on a later obligation

Option 2 | BUILD VALUE WITH ECOSYSTEM

- Start with small and controlled 7/27
- Learn through actual cross-border use
- Connect eFTI to data spaces and automation
- Create value before obligation

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One more thing

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AI changes how platforms will be built and operated

Documentation must become machine-actionable, testable and continuously updated.

TODAY	NEXT
• Humans search PDFs, guidance and examples	• AI agents read specifications and schemas strictly
• Developers interpret requirements manually	• Generate, test and repair integrations
• Integration knowledge sits with a few experts	• If not unambiguous, it does not work EU level

AI will not wait for eFTI governance to be ready.
It will happen anyway.

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THANK YOU!

Let's make eFTI useful!

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